

## Model S is off the scale

This week, the Model S P85D earned the highest rating ever in the 80 years of vehicle testing by Consumer Reports, scoring an initial 103 on their 100-point scale.

Since the Consumer Reports test, Tesla has further upgraded

the Model S with the 90 kWh battery pack, increasing range by

6%, and Ludicrous Speed, which improves acceleration by 10%.

Read what Consumer Reports had to say about P85D.





## The Economic Advantages of Electric Cars

Common evaluations of Model S vs. gasoline cars often overlook the full economic advantages of going electric: they look at cost of purchase but not the true cost of ownership. National and state/province clean energy incentives can significantly improve the price of an EV. In the US, for example, the price of a Model S after incentives, depending on the state, usually drops by about \$10k.

Running cost savings are considerable. Using the national average cost per kWh of \$0.12 and a 40 mile daily commute, topping up at home is under \$2.00.

Compared to a similar gasoline premium sedan, the operational cost savings are typically around \$2000 per year. Taking into account the average ownership period for a car of five years, that amounts to a total of approximately \$10,000. Moreover, the operational savings show up immediately if you lease or finance the Model S.

In addition, many utilities offer incentives for off-peak charging,

allowing savings of up to 50% depending on local utility

provider. Our charge time and cost calculator shows just how

little it costs to charge at home.

Also, electric cars typically require less service than gasoline cars, delivering further savings through the lifetime of

ownership.

All of these savings make the transition to EV a compelling proposition.

Model S now starts at \$70,000. With a lease or finance option, the savings equate to an effective monthly payment of only \$575\* a month.



# **Fully Charged**

One of the great benefits of owning Model S is home charging. Simply plug in when you arrive home and Model S will charge right away or at the time you've scheduled using the Touchscreen or Mobile App. Long before morning, your car will be fully charged for the next day.

Our expanding global network of Superchargers, over 500 as of today, replenish half a charge in as little as 20 minutes. They are strategically placed to enable long-distance travel, typically located off major highways near shopping centers and travel

plazas.

A growing number of hospitality properties offer charging as an amenity. Simply drop the car off at the valet stand. When you return, Model S is refreshed and ready for the road ahead.

### **FIND A CHARGING LOCATION**





## Pre-Owned Model S Program

The Pre-Owned Model S program offers a new way to experience Model S, starting as low as \$60,000.

Every Pre-Owned Model S has passed a comprehensive 200+ point inspection completed by Tesla Service Technicians. The Tesla Pre-Owned Model S Program also includes a four-year or 50,000 mile Limited Warranty which begins on the date of delivery, balance of Tesla Battery and Drive Unit Warranty and 24 Hour Roadside Assistance over the warranty period. Tesla now makes it easier than ever to purchase or finance a Model S, as well as assist with the trade-in of your current vehicle.

## INVENTORY

VALUE MY CAR

**TEST DRIVE** 



## Model X

We are building and testing Model X prototypes and on track

for first deliveries in late Q3 of this year. We have made significant progress on the installation of a new body shop, a new paint shop and new stamping presses that will establish new capacity for both Model X and Model S.

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\*10,000 miles per year allowed, 36 month lease, no security deposit required. Payments do not include applicable fees, title, license, registration and additional fees that are due at signing. Total due at signing \$6,513.