

**TOYOTA U.S. SALES SUMMARY**  
**September, 2015**

	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
			DSR %	VOL %			DSR %	VOL %
	2015	2014	CHG	CHG	2015	2014	CHG	CHG
<b>TOTAL TOYOTA</b>	<b>194,370</b>	<b>167,279</b>	<b>11.5</b>	<b>16.2</b>	<b>1,867,372</b>	<b>1,794,788</b>	<b>4.0</b>	<b>4.0</b>
TOTAL TOYOTA DIV.	169,076	145,427	11.6	16.3	1,619,927	1,574,105	2.9	2.9
TOTAL LEXUS	25,294	21,852	11.1	15.8	247,445	220,683	12.1	12.1
YARIS	592	598	-5.0	-1.0	15,541	10,339	50.3	50.3
COROLLA	26,636	20,530	24.6	29.7	278,742	258,805	7.7	7.7
MIRAI	0	0	N/A	N/A	0	0	N/A	N/A
PRIUS	16,050	14,277	7.9	12.4	141,880	165,490	-14.3	-14.3
CAMRY	34,487	28,507	16.1	21.0	326,330	334,978	-2.6	-2.6
AVALON	4,814	4,862	-4.9	-1.0	44,304	50,025	-11.4	-11.4
SCION FR-S	778	920	-18.8	-15.4	8,544	11,182	-23.6	-23.6
SCION iA	2,035	0	N/A	N/A	2,035	0	N/A	N/A
SCION iM	1,353	0	N/A	N/A	1,353	0	N/A	N/A
SCION iQ	7	132	-94.9	-94.7	465	1,752	-73.5	-73.5
SCION xD	12	508	-97.7	-97.6	778	6,265	-87.6	-87.6
SCION xB	1,117	1,190	-9.9	-6.1	12,501	12,444	0.5	0.5
SCION tC	1,208	1,404	-17.4	-14.0	13,525	14,460	-6.5	-6.5
<i>TOTAL SCION</i>	<i>6,510</i>	<i>4,154</i>	<i>50.4</i>	<i>56.7</i>	<i>39,201</i>	<i>46,103</i>	<i>-15.0</i>	<i>-15.0</i>
<b>TOTAL TOYOTA DIV. CAR</b>	<b>89,128</b>	<b>72,928</b>	<b>17.3</b>	<b>22.2</b>	<b>846,037</b>	<b>865,740</b>	<b>-2.3</b>	<b>-2.3</b>
CT	1,131	1,078	0.7	4.9	11,132	13,585	-18.1	-18.1
IS	3,152	3,611	-16.2	-12.7	35,389	37,038	-4.5	-4.5
RC	1,159	0	N/A	N/A	10,458	0	N/A	N/A
ES	5,195	5,722	-12.8	-9.2	46,962	52,910	-11.2	-11.2
GS	1,595	1,592	-3.8	0.2	16,233	16,252	-0.1	-0.1
LS	406	568	-31.4	-28.5	5,270	5,904	-10.7	-10.7
LFA	1	0	N/A	N/A	8	15	-46.7	-46.7
<b>TOTAL LEXUS CAR</b>	<b>12,639</b>	<b>12,571</b>	<b>-3.5</b>	<b>0.5</b>	<b>125,452</b>	<b>125,704</b>	<b>-0.2</b>	<b>-0.2</b>
<b>TOTAL TOYOTA CAR</b>	<b>101,767</b>	<b>85,499</b>	<b>14.3</b>	<b>19.0</b>	<b>971,489</b>	<b>991,444</b>	<b>-2.0</b>	<b>-2.0</b>
RAV4	26,963	22,724	13.9	18.7	227,781	202,069	12.7	12.7
FJ CRUISER	12	1,300	-99.1	-99.1	235	12,653	-98.1	-98.1
VENZA	1,641	1,858	-15.2	-11.7	19,214	23,445	-18.0	-18.0
HIGHLANDER	12,403	10,542	12.9	17.7	116,851	105,526	10.7	10.7
4RUNNER	7,443	5,659	26.3	31.5	70,839	55,271	28.2	28.2
SIENNA	10,489	8,592	17.2	22.1	104,535	94,930	10.1	10.1
SEQUOIA	1,158	850	30.8	36.2	9,313	8,664	7.5	7.5
LAND CRUISER	269	245	5.4	9.8	1,906	2,209	-13.7	-13.7
<i>TOTAL TOYOTA DIV. SUV</i>	<i>49,889</i>	<i>43,178</i>	<i>10.9</i>	<i>15.5</i>	<i>446,139</i>	<i>409,837</i>	<i>8.9</i>	<i>8.9</i>
TACOMA	11,165	11,993	-10.6	-6.9	133,229	114,729	16.1	16.1
TUNDRA	8,472	8,736	-6.9	-3.0	90,054	88,869	1.3	1.3
<i>TOTAL TOYOTA DIV. PICKUP</i>	<i>19,637</i>	<i>20,729</i>	<i>-9.1</i>	<i>-5.3</i>	<i>223,283</i>	<i>203,598</i>	<i>9.7</i>	<i>9.7</i>
<b>TOTAL TOYOTA DIV. TRUCK</b>	<b>79,948</b>	<b>72,499</b>	<b>5.9</b>	<b>10.3</b>	<b>773,890</b>	<b>708,365</b>	<b>9.3</b>	<b>9.3</b>
NX	3,113	0	#N/A	#N/A	31,947	0	#N/A	#N/A
RX	7,759	7,453	-0.1	4.1	69,922	76,216	-8.3	-8.3
GX	1,611	1,570	-1.5	2.6	17,860	15,999	11.6	11.6
LX	172	258	-36.0	-33.3	2,264	2,764	-18.1	-18.1
<b>TOTAL LEXUS TRUCK</b>	<b>12,655</b>	<b>9,281</b>	<b>30.9</b>	<b>36.4</b>	<b>121,993</b>	<b>94,979</b>	<b>28.4</b>	<b>28.4</b>
<b>TOTAL TOYOTA TRUCK</b>	<b>92,603</b>	<b>81,780</b>	<b>8.7</b>	<b>13.2</b>	<b>895,883</b>	<b>803,344</b>	<b>11.5</b>	<b>11.5</b>
SELLING DAYS	25	24			229	229		

DSR = DAILY SELLING RATE

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**September, 2015**

	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2015	2014	DSR % CHG	VOL % CHG	2015	2014	DSR % CHG	VOL % CHG
<b>* NORTH AMERICAN BUILT VEHICLES</b>								
COROLLA	26,636	20,529	24.6	29.7	278,742	258,739	7.7	7.7
CAMRY	34,479	28,492	16.2	21.0	326,188	334,846	-2.6	-2.6
AVALON	4,814	4,862	-4.9	-1.0	44,304	50,025	-11.4	-11.4
SCION iA	2,035	0	#N/A	#N/A	2,035	0	#N/A	#N/A
RAV4	26,963	14,010	84.8	92.5	155,796	133,741	16.5	16.5
VENZA	1,641	1,858	-15.2	-11.7	19,214	23,445	-18.0	-18.0
HIGHLANDER	11,943	10,193	12.5	17.2	113,952	102,719	10.9	10.9
SIENNA	10,489	8,592	17.2	22.1	104,535	94,930	10.1	10.1
SEQUOIA	1,158	850	30.8	36.2	9,313	8,664	7.5	7.5
TACOMA	11,165	11,993	-10.6	-6.9	133,229	114,729	16.1	16.1
TUNDRA	8,472	8,736	-6.9	-3.0	90,054	88,869	1.3	1.3
RX	6,783	6,033	7.9	12.4	65,800	60,733	8.3	8.3
<b>TOTAL</b>	<b>146,578</b>	<b>116,148</b>	<b>21.2</b>	<b>26.2</b>	<b>1,343,162</b>	<b>1,271,440</b>	<b>5.6</b>	<b>5.6</b>
<b>N.A. VEHICLES % OF TOTAL</b>	<b>75.4%</b>	<b>69.4%</b>			<b>71.9%</b>	<b>70.8%</b>		
TOYOTA DIV. IMPORT CAR	21,164	19,045	6.7	11.1	194,768	222,130	-12.3	-12.3
LEXUS IMPORT CAR	12,639	12,571	-3.5	0.5	125,452	125,704	-0.2	-0.2
TOYOTA DIV NA BUILT CARS	67,964	53,883	21.1	26.1	651,269	643,610	1.2	1.2
<b>TOTAL TOYOTA CARS</b>	<b>101,767</b>	<b>85,499</b>	<b>14.3</b>	<b>19.0</b>	<b>971,489</b>	<b>991,444</b>	<b>-2.0</b>	<b>-2.0</b>
TOYOTA DIV. IMPORT TRUCK	8,117	16,267	-52.1	-50.1	147,797	141,268	4.6	4.6
LEXUS IMPORT TRUCK	5,872	3,248	73.6	80.8	56,193	34,246	64.1	64.1
TOYOTA DIV NA BUILT TRUCK	71,831	56,232	22.6	27.7	626,093	567,097	10.4	10.4
LEXUS NA BUILT TRUCK	6,783	6,033	7.9	12.4	65,800	60,733	8.3	8.3
<b>TOTAL TOYOTA TRUCK</b>	<b>92,603</b>	<b>81,780</b>	<b>8.7</b>	<b>13.2</b>	<b>895,883</b>	<b>803,344</b>	<b>11.5</b>	<b>11.5</b>
SELLING DAYS	25	24			229	229		

DSR = DAILY SELLING RATE

	--CURRENT MONTH--			--CALENDAR YEAR TO DATE--		
Memo:	2015	2014	DSR %	2015	2014	DSR %
Toyota Prius Sedan	9,952	7,986	19.6%	85,778	98,613	-13.0%
Toyota Prius V (only)	2,575	2,746	-10.0%	22,479	23,471	-4.2%
Toyota Prius C (only)	3,367	3,192	1.3%	29,649	31,564	-6.1%
Toyota Prius Phv (only)	216	353	-41.3%	4,034	11,842	-65.9%